



**Junior
Achievement™**
of Eastern Ohio



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IMPACT REPORT
2022-2023

BOUNDLESS FUTURES THROUGH EDUCATION

Dear Friend of Junior Achievement,

It is an exciting time to be part of Junior Achievement of Eastern Ohio (JAEO). There is so much opportunity to continue to **INSPIRE** the next generation of young people to own their economic success through experiential learning! We are laser-focused on transforming student lives by providing education that is meaningful and relevant. The past few years have shown how uncertain circumstances can bring communities together, and we are reminded of how much connectedness matters.



Our unique partnership with school districts allows us to connect the community to the classroom, while aligning to state-mandated education standards, making JAEO a critical part of a student's education. As we look forward to the future, we are excited about the opportunities to grow our partnerships with local school districts and continue to meet the needs of our students through innovative business connections.

We invite you to join us; together we can make a difference in the life of a young person. To you, our message is simple and sincere — thank you for creating the ripple! Your involvement, contributions, and, most importantly, shared passion for our mission, ensures every young person has the opportunity to succeed and achieve their full potential in life.

The future of JAEO youth is bright, and we are honored to be working with **YOU** to fulfill our mission of inspiring and preparing young people to succeed in a global economy.

Gratefully,



Michele L. Merkel

Michele Merkel
President



Melissa Maki

Melissa Maki
22-23 Board Chair



Values

- **We believe in the boundless potential of young people**
- **We approach our work with passion, honesty, integrity, and excellence**
- **We seek out diverse backgrounds, perspectives, and talents in our staff, volunteers, and boards to reflect the demographics and communities we serve**

Purpose

- **To inspire and prepare young people to succeed in a global economy**
- **To teach principled market-based economics and entrepreneurship that build a more sustainable world**
- **To nurture the power of partnership and collaboration**
- **To advocate for hands-on learning**

Empowering The Next Generation

PROGRAM REACH

Junior Achievement's unique delivery system provides the training, materials, and support necessary to bolster the chances for student success. The impact is measurable too! Students who participate in Junior Achievement programs demonstrate a significant understanding of economics and business concepts. We invite you to take a closer look at our programs!



7,651

Students Reached



341

Total Learning Experiences



76,212

Contact Hours



55

Schools Served



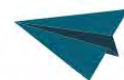
226

Volunteers



\$412,889

Value To County Schools



Participating Schools

2022-2023 Academic Year

Ashtabula County

Ashtabula County Technical & Career Campus (6)
 Conneaut High School (2)
 Conneaut Middle School (10)
 Cork Elementary (1)
 Geneva High School (1)
 Grand Valley Middle School (8)
 Jefferson Area Senior High School (2)
 Pymatuning Valley High School (2)

Columbiana County

Buckeye Elementary School (18)
 David Anderson Jr./Sr. High School (13)
 East Liverpool Jr./Sr. High School (2)
 East Palestine Middle School (9)
 Leetonia Middle School (2)
 McKinley Elementary School (4)
 Southeast Elementary School (12)

Mahoning County

Austintown Elementary School (2)
 Austintown Intermediate School (7)
 Boardman High School (5)
 Choffin Career & Technical Center (2)
 Damascus Elementary School/Early Learning Center (6)
 East High School (4)
 East Middle School (16)
 Holy Family School (13)
 Inspiring Minds- Youngstown (1)
 Kirkmere Elementary School (3)
 Lowellville Jr./Sr. High School (1)
 Northeast Ohio Impact Academy (1)
 Martin Luther King Elementary School (1)
 McKinley Elementary School (2)
 Poland Seminary High School (4)
 South Range High School (1)
 Springfield High School (1)
 Struthers Elementary School (6)
 Struthers Middle School (16)
 St. Charles School (1)
 St. Nicholas School (1)
 Thorton & Thorton Educational Services (1)
 Valley STEM+ME2 Academy (12)
 Western Reserve Local School (6)

Trumbull County

Bloomfield Jr./Sr. High School (2)
 Brookfield High School (14)
 Central Elementary School (5)
 Champion Middle School (20)
 Girard Intermediate School (13)
 Guy Jr. High School (17)
 Hubbard High School (10)
 Hubbard Middle School (24)
 Lakeview Elementary School (7)
 Liberty High School (5)
 Lordstown High School (3)
 McGuffey PK-8 School (5)
 Mineral Ridge High School (3)
 Southington Local School (2)
 Warren G. Harding High School (2)
 Willard K-8 School (4)

() Number of JA programs

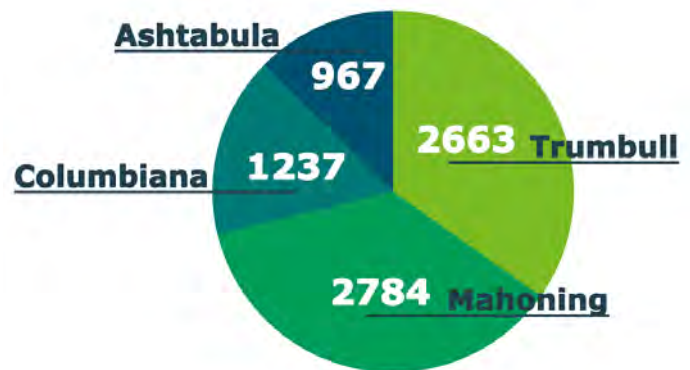
Over 55% of students served by JAE0 last year were LMI

2022-2023 Summary

Contact Hours:

Elementary School- 12,403
 Middle School- 16,458
 High School- 47,393

Student Numbers Per County



Students Per Level

Elementary School- 2,510
 Middle School- 2,958
 High School- 2,183

OUR SUPPORTERS

Platinum \$10,000+

Ashtabula Foundation
Burton D. Morgan Foundation
Cafaro Foundation
Ohio Department of Commerce
Ohio Department of Education
The Youngstown Foundation
William M. Neckerman Jr. Foundation



Our work would not be possible without the generous support of our donors. These future-focused and community-minded individuals are bringing JA learning experiences to thousands of young people in our region.



Gold \$5,000-\$9,999

Aimee and Lulu Seidel Foundation
Community Foundation of the Mahoning Valley
FactSet Research Systems, Inc.
Huntington National Bank
KeyBank Foundation
The Muransky Companies
PNC Foundation
Robert S. Morrison Foundation
Sen. Maurice & Florence Lipscher Fund
The Pollock Company Foundation

Silver \$1,000-\$4,999

7 17 Credit Union
898 Marketing
Anne K. Christman Fund
ASECU
Butech Bliss
DiSalvo, Renee
DJL Accounting & Consulting Group Inc.
Dominion Energy Charitable Foundation
Farmers National Bank
FirstEnergy Foundation
Frances Schermer Charitable Trust
G & S Refrigeration
Gazette Newspapers, Inc.
GBRT Real Estate LLC
Greenwood Chevrolet
HBK CPAs & Consultants
Helen and Walter Bender Memorial Fund
Helene P. Kaighin Charitable Trust
Huntington Bank
I.J. Van Huffel Foundation
Ken Ganley KIA of Boardman
KeyBank
Lake City Plating
Mayernick, Holly
MFG Composite Systems Company
Molly Maid of Mahoning/Trumbull
Mullen Insurance Solutions
Nordson Corporation Foundation
Packer Thomas
Penn Care, Inc.
PNC Financial Services Group
Professional Engine Systems
R.T. Vernal Paving, Inc.
Ruth H. Beecher Charitable Trust
Salem Community Foundation
Sebo, Bob & Linda
Seminara-DeToro, Katie
Simon Fund of YAJF
Taco Bell Foundation
Target-Simple Generosity
Team Recovery Inc.
The Healthy Smile Center

The Middlefield Banking Company
The Schmutz Family Foundation
The Youngstown Foundation Support Fund
Two Men and a Truck
Underhill, Zachary
UPS
Valley Economic Development Partners
Wadsworth Solutions
Wagner-Buckley, Megan E.
Warren Area Chamber of Commerce
Education
William J. Bruder Trust
YSU Division of Workforce Education &
Innovation
YSU Zoldan Fellowship
Zoldan, Bruce

Bronze \$500-\$999

Alachniewicz, Beth
Baker, Lawrence and Amanda
Basista, Cheryl
Bendis, Todd
Bodine Perry
Brecht, Chris (State Farm Insurance, LLC)
Bruce, Dr. Martha Irene
Covelli Enterprises, LLC.
Douglas A. Emery Agency, Inc.
Drummond, Maureen
Fireline Inc.
Geneva Family Dental
Geneva-Liberty Steel Ltd.
INEOS KOH
Karing, Mother
Kent State University at Ashtabula
Mirkin Fund of YAJF
Ohio Sports & Spine Institute
Paine Funeral Home Inc.
Profant, Linda

Bronze (cont.)

Ranyan, Jamie & Jeralyn
Reliable Consulting Group, LLC
Rockwood Painting Contractors
Sebastian, James
Simon Morris & Esther Family Fnd. (YAJF)
Taylor Made Dental
The Schwebel Family Foundation
United Excavating & Oil Well Service
Wooden, Vickie
Worhatch, Kathleen
YSU Cliffe College of Creative Arts

Partners \$100-\$499

Abruzzino, Vito
Adams, Kimberly
Ahmad, ShurouQ
Anderson, Heather
Angelo, Marcy
Apicella, Dr. Salvatore and Mrs. Alma Awad,
Tarik
Beavers, Anita
Bland, Kathryn
Blizzard, Shauna
BOC Water Hydraulics
Bodnar, Ellie
Bon Secours Mercy Health
Brilex Industries, Inc.
Brown, Geraldine
Bullseye Lady, LLC
Burgan Real Estate, Ltd.
Burger, Debra
Burnham, Pattie
Butler, Rene
Caban Phillips, Christine
Call, Jenna
Canteen Service of Steel Valley
Carney, Nicole
Chambora, Charlotte
Charles MFG Co.
Christie, Melanie
Chunn, Heather
Clark Dietrich
Cline, Sherri
Cohen & Company
Compco Industries
Condo, Inc.
Corradetti, Anthony

Costello, Thomas & Janet
Dechellis, Enzo
DeNiro, Gina
Depp, Nikki
DeSalvo Construction Co., Inc.
Dewberry, Laura
Disaster Recovery Services Ltd.
Eastern Gateway Community College
Fusek, Laura
Grand Valley Area Chamber of Commerce
Grand Valley Public Library
Grantonic, Kathleen
Great Clips-Canfield
Greene's Enterprises, LLC
Grove, Susan
Hamilton, Kim
Hays Enterprises Inc.
Hunter, Candi
Infinity Resources, Inc.
Inspira Health Group
Izzo, David
Jet Stream International
Johnson, Rose
Jones, Rochelle
King, Ruthie
Kohli, Chandler
Lee, Lori
Long, Jim
Maki, Melissa
Marino, Mr. & Mrs. John & Lucille
Massena, Dyan
McCracken, Roseann
McCullough, Karin
Merkel, Michele
Miller, Teresa
Morehead, Melissa
MyPath Mahoning Valley
Newman, Kelsea
Ninos, Chuck
Nord, Jacob
North Star Critical Care, LLC
Notter, Josephine
Novella Realty
Oddo, Jennifer
Ohio Hometown Insurance
Palmer, Daniel
Pastore, Ryan
Peter Rossi & Son Memorial Chapel Pierce,
Olivia

Partners (cont.)

Pitko, Aaron
Pounds, Roxann
Pymatuning Valley Local Schools
Rajiv Taneja DMD, Inc.
Richman, Angela
Riley, Lori
Ryser, Thomas & Jeanette
Sardella, Michelle
Second Baptist Church
SERVPRO of East Mahoning Valley
Sherman, Bruce & Carol
Shoreside Plumbing
Silver, Michelle
Slimmer, Lori Ann
SMARTmarketing
Spehar, Linda
Stright, Lori
Teijin Automotive Technologies
The Barn at Harts Grove
The Links, Inc. Youngstown Chapter
Thome, Robin
Tipton, Lindsay
Trummer, Donald
Tullis, Melissa
Vallourec Star
Van Epps, Jessica
Vavpetic, Nick & Christine
Vlasov, Ashley
Wall St. Coffee Company
Wamsley, Tricia
Warner, Gregg
White, Carin
Whitehill, MaryAnn
Wolf, Denise
York Mahoning Mechanical Contractors Inc.
Yurchyk & Davis CPA's
Zorn, William and Barbara

Friends < \$99

Arcaro, Tracy
Barto, Sherry
Berencshi, Karen
Bietsch, Kellie
Bobbitt, Cynthia
Brown, Beth
Brown, Thelma
Burton, Jill

Burton, Jill
Butcher, Linda
Chludzinski, Christine
Coleman, Anne
Conley, Lena
Cook, Ernest
Cox, Kimberly
Deltondo, Denise
Drozd, Edward
Fauvie, Jonathon
Fuentes, Mary Lynn
Glass, Evon
Great Lakes Honda
Greene, Julie
Hall, Valerie
Kersten, Autumn
Klugh, Breana
Kopp, Monica
LaComb, Tifinie
Laura Stevenson
Ludiciani, Terri
Madar-Pruett, Roberta
Mateo, Amanda
Miller, Elizabeth
Mulkerin, Jennifer
Nail, Janae
Nemergut Caitlin
Notar, Michael
Pasha, Virginia
Profera, Kaitlyn
Roaming Rock Marina
Schaab, Barbara
Showers, Brenda
Sigler, Carrie
Smith, Ryan
Stewart, Shauna
Sybelnik III, Frank J
Tekac, Zachary
Vencill, Jackie
Vogrin, Felisa
Wintz, Ryan and Amber
Yaist, Deena





Junior Achievement volunteers make a profound difference in the youth of our local community by inspiring and preparing them to be successful in their future professional careers.

JA Volunteers

Alachniewicz, Nina -JAEO
Anderson, Heather-JAEO
Angelo, Amanda-Huntington Bank
Armeni, Penny-Conneaut Area City School District
Armstrong, Stanley-Woodforest National Bank
Awad, Tarik-Cohen & Company
Ballmer, Tina-Huntington Bank
Barnett, Dianna-Hubbard Middle School
Battaglia, Michelle-Austintown Intermediate School
Bishop, Yolanda-KeyBank
Boninsenga, Amanda-Huntington Bank
Bowman, Allana-Community Volunteer
Brecht, Chris-State Farm Insurance
Briell, Jason-Hubbard Middle School
Brophy, Dan-Huntington Bank
Brophy, Matthew-7 17 Credit Union
Brown, Stacia-Premier Bank
Brungard, Amy-Austintown Elementary School
Bruno, Rebecca-Huntington Bank
Bruss, Thomas-Huntington Bank
Bucci Melissa- Community Volunteer
Bullen, Rita-KeyBank
Burch, Rachel-Conneaut Savings Bank
Burke, Michelle-The Middlefield Banking Company
Cafaro, Meghan-Conneaut Middle School
Cain, Brian-The Middlefield Banking Company
Cameron, Daryl-Huntington Bank
Cannon, Elizabeth-Huntington Bank
Carrick, Cathy-KeyBank
Carson, Shawne-Premier Bank
Cashbaugh, Sandy-Premier Bank
Castronova, Kelly-Austintown Intermediate School

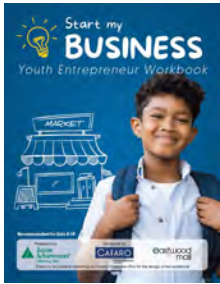
Cheeks, Jeanette-Premier Bank
Chise, Kayla-Huntington Bank
Cline, Floyd-Huntington Bank
Cline, Sherri-Community Volunteer
Coltman, Russ-Conneaut Middle School
Coombs, Fredrick S.-Community Volunteer
Crown, Melissa-Guidelight Financial Group
Cruz, Ricardo-Farmers National Bank
Danyi, Joseph-Youngstown Computer, LLC
Davignon, Barry-The Middlefield Banking Company
Dean, Rachel-The Middlefield Banking Company
DeJesus, Marilyn-Choffin Career & Technical Center
Dewberry, Laura-Youngstown State University
Dobran, Emily-Conneaut Area City School District
Donis, Claire-Guidelight Financial Group
Dugan, Jerry-Pizza Joe's Corporate Center
Dyer, Janet-REM Electronics
Evans, Joel-University of Mount Union
Farbman, Paul-Austintown Intermediate School
Fargotstein, Chris-Huntington Bank
Feathers, Joanna-JAEO
Feathers, Josh-Gilberts Risk Solutions
Foote, Carl-Community Volunteer
Foster, Kristen-Brookfield High School
Frazzini, Jennifer-CoreCivic
Fronk, Heather-Community Volunteer
Gladysz, Michael-Huntington Bank
Glasser, George-Huntington Bank
Glavan, Adyson-Huntington Bank
Green, John-Huntington Bank
Grilli, Virginia-Community Volunteer

Volunteers (cont.)

Grinstein, Deborah-Farmers Trust Company
Guerrier, Jonathan-Premier Bank
Handel, Jessica-Huntington Bank
Hawout, Matthew-The Middlefield Banking Company
Hodge, Harleigh-A-Tech
Hogan, Lisa-East Palestine Middle School
Huston, Sam-Huntington Bank
Iarocci, Nicholas-The Conneaut Municipal Court
Irwin, Lane-Community Volunteer
Italiano, Vicky-KeyBank
Jackson, Richard-ASHTA Chemicals
Jones, Samantha-Huntington Bank
Katsares, Samantha-Guidelight Financial Group
Kawecki, Brandi-Huntington Bank
Keylor, Haylie-Central Elementary School
Kirila, Ashley-Equitable Advisors LLC
Kocher, Nicole-Austintown Intermediate School
Konik, David-Huntington Bank
Kowal, Stacey-Farmers National Bank
Kraus, Tim-Conneaut Church of Christ
Krisuk, Kamila-Hubbard Middle School
Krupa, Tiffany-The Middlefield Banking Company
Kurish, Michael-ASECU
LaComb, Tifinie-Huntington Bank
LaGroux, Erick-E.I.F Media Services & Weddings
Landis, Scott-Joslin-Landis Insurance Partners
Larson, Judy-Huntington Bank
Laughlin, Leanna-Huntington Bank
Leetch, Susan-Farmers National Bank
LeMon, Tyler-Central Elementary School
Liddle, Julie-Community Volunteer
Lightell, Robb-Huntington Bank
Livosky, Zuza-East Palestine Middle School
Loew, Jaime-Woodforest National Bank
Long, James-The Middlefield Banking Company
Madden, Candace-Mercy Health Foundation (MV)
Maki, Melissa-The Middlefield Banking Company
Maniche, Larry-The Middlefield Banking Company
Mannella, Meghan-Central Elementary School
Martinez, Maria-Farmers National Bank
Masney, Dan-Farmers National Bank
Matos, Danielle-Western Reserve Local School
McLaughlin, Lori-Biscotti's Restaurant
Mentkowski, Ryan-Huntington Bank
Merkel, Michele-JAEO
Miller, Teresa-Valley Economic Development Partners
Mock, Michael-Premier Bank
Molina, Carmen-Huntington Bank
Morehead, Melissa-KeyBank
Mullenax, Patricia-KeyBank
Mumaw, Jason-Community Volunteer
Munroe, Chelsea-Dominion Energy Ohio
Nardo, Carissa-Conneaut Public Library
Narducci, Michael-ProHelp Narducci Realty
Nellis, Sherri-The Middlefield Banking Company
Nemergut, Andrew-ASECU
Nemergut, Caitlin-ASECU
Ninos, Chuck-C. Joseph Ninos & Associates

Notte, Mindy-The 440 Home
Nowak, Lynda-Huntington Bank
Nungesser, Randy-Huntington Bank
Ocasio, Grimilda-Community Volunteer
O'Donnell, Monica-Huntington Bank
Orvis, Samantha-Premier Bank
Page, Rocky-Farmers National Bank
Palguta, Rachel-Huntington Bank
Pascarella, Anthony-Ohio Hometown Insurance
Pastore, Ryan-PNC Bank
Patton, Amy-Huntington Bank
Pegues, Kyowa-Premier Bank
Phares, Julie-Wallace H. Braden Middle School
Polakoff, Mackenzie-The Middlefield Banking Co.
Profera, Kaitlyn-Premier Bank
Psaras, Cassandra-Valley STEM+ME2 Academy
Pugh, Lori-ASECU
Rasile, Jackie-Champion Middle School
Reichert, Kathleen-ACCESS
Rose, Cailin-ACCESS
Rupert, Julie-Huntington Bank
Rydarowicz, Patricia-Kravitz Deli
Sass, Ralph-Community Volunteer
Schimley, Courtney-Central Elementary School
Scott, Sylvia-Farmers National Bank
Seese, Shannon-Hubbard Middle School
Seminaro-DeToro, Katie-Pizza Joe's Corporate
Senor, Eric-Andover Bank
Sferra, Frank-Huntington Bank
Shaffer, Andrea-Guidelight Financial Group
Shaffer, Lindsey-Community Volunteer
Shelby, Amy-Hubbard Middle School
Shortreed, Thomas-Guidelight Financial Group
Silvashy, Ryan-Community Volunteer
Simpson, David-Conneaut Middle School
Skruck, Mary-Huntington Bank
Smith, John-Guidelight Financial Group
Smith, Justin-Huntington Bank
Stickel, Jim-St. Nicholas School
Strickland, Julie-Huntington Bank
Sutton, Christine-The Middlefield Banking Co.
Szymanski, Mialie-Kent State at Trumbull
Tolios, Dana-The Middlefield Banking Company
Trush, Debra-Huntington Bank
Vallas, Lisa-Huntington Bank
VanSlyke, Amanda-Conneaut Middle School
Velichko, Gina-Austintown Intermediate School
Villani, Joya-Austintown Intermediate School
Vogrin, Felisa-Woodforest National Bank
Wajda, Kelly-The Middlefield Banking Company
Warner, Gregg-North Star Critical Care LLC
Weaver, Corrine-KeyBank
Wenick, Jennifer-Huntington Bank
Whitacre, Jessica-Huntington Bank
Wiesensee, Mindy-Premier Bank
Williams, Jami-Huntington Bank
Wilson, Danielle-Dearing Compressor & Pump Co.
Yasin, Maysoon-Woodforest National Bank
Yohman, Angela-Hubbard Middle School

Program & Event Highlights



JA Start My Business

February 20, 2023: held at the Eastwood Mall Complex, JA Start My Business Workshop provided young entrepreneurs information on starting their own small business. Student attendees were guided through the JA Start My Business Workbook, which teaches business terminology, how to work with team members, product creation, keeping track of expenses, and more. The workshop was hosted by Boscov's, and is funded by The Burton D. Morgan Foundation, and The Cafaro Foundation.



Innovation Challenge: Pizza Joe's

May 5, 2023: JA Innovation Challenge immerses middle school students in grades 5-7 in the world of business by challenging them to develop a pitch for a new flavor of pizza for Pizza Joe's. Students submitted short videos that described the pizza's ingredients, price, and a creative advertisement- marketed towards an audience of their peers. A panel of pizza experts met at Kent State University at Trumbull to select a winning pizza flavor, from the 30+ entries. A winner was selected, and on May 19th, the winning team: Team MMA, from Liberty Local Schools, and their classmates had the opportunity to taste-test various versions of their pizza creation; as well as select a date to premiere their creation during a Pizza Joe's Community Day. On June 1st, the Gypsy Lane Pizza Joe's (Youngstown) hosted the students and sold their pizza creation: the BBQ Bacon Wing Deluxe, which featured crispy bacon, boneless wings, cheese, and bbq sauce on a garlicky crust. A portion of the proceeds from the sale of this specialty pizza was donated back to Liberty Local Schools. Special thank you to Pizza Joe's for working with us to give students the chance to practice entrepreneurial thinking and experience the creativity, sense of accomplishment and excitement that comes with solving a real-world business challenge!



JA Titan Business Challenge

March 9 & March 17, 2023: Local students became CEOs for the day during the JA Titan Business Challenge held at Williamson College of Business Administration at YSU (March 9th) and Kent State University Ashtabula (March 17th). Student teams competed for scholarships through the JA Titan online business simulation; each team acting as the Senior Management Team of their virtual cellphone company, tasked with making "do or die" decisions quarter by quarter! Students began the day with breakfast generously donated by Panera Bread and an "icebreaker" challenge that encouraged them to work together cohesively. Teams were then paired with local business professionals for the first two rounds of the competition, who acted as mentors. Over \$5,400 in scholarships were awarded to the top three-placing teams at each event. Three additional teams from each event were awarded consolation prizes. Youngstown State University also offered a \$1,000 scholarship to students who competed in the competition and will be attending the WCBA in the fall. Thank you to our sponsors: YSU WCBA, KSU, The Taco Bell Foundation, FactSet, The UPS Store, and Panera Bread.



Innovation Challenge: Dairy Queen

May 30, 2023: Over 300 middle school students from Conneaut Middle School had the unique opportunity to pitch an innovative Blizzard creation to Dairy Queen, in hopes that their idea might make it to the menu for a limited time over the summer. Like the Pizza Joe's Innovation Challenge, the DQ Innovation Challenge teaches students to work together to practice entrepreneurial thinking. Students learned about their DQ "investor", the history of Dairy Queen and the DQ Blizzard, and the cost of creating a DQ Blizzard. The workshop concluded with pitch presentations to Dairy Queen owner Keith Schreiber, Conneaut superintendent Lori Riley, Lori McLaughlin (owner- Biscotti's Restaurant), and Conneaut Municipal Court Judge Nick Iarocci. The top three winning flavors were put into a limited-time production at Conneaut Dairy Queen, for a community-wide voting day on Friday, June 2nd. DQ customers had the opportunity to purchase the innovative Blizzard flavors, and a portion of the proceeds were donated to Conneaut Middle School! Congrats to our winning teams! And thank you to all of our JA volunteers, Conneaut educators, and Conneaut DQ for making this event possible!



Program & Event Highlights



JA-In-A-Day

Imagine spending an entire school day with a classroom full of students who are excited to have you there, and are anxious to learn how to be successful in the global economy! JA-in-a-Day is a high impact way to deliver Junior Achievement's lessons in financial literacy, entrepreneurship, and work-readiness for a particular grade level all on the same day. Volunteers arrive in the morning prepared to teach all lessons in back to back fashion. A typical JA in a Day will run from around 8:30am to 1:30pm or 2:00pm depending on the school's start time and the grade level the volunteers are teaching. Thank you to all of the schools, educators, and volunteers who make these high-impact events possible! JA-In-A Day @ Struthers Middle School (November 22, 2022), JA-In-A-Day @ West Branch Local School District (March 31, 2023), Huntington JA-In-A-Day @ East Middle School (April 18, 2023), Premier Bank JA-In-A-Day @ Struthers Elementary (May 15, 2023), JA-In-A-Day @ Poland Middle School (May 22, 2023), JA-In-A-Day @ Southeast Elementary (May 26, 2023), .



Inaugural Totes For Appreciation

August 4, 2022: Educators in Trumbull County were celebrated during the Totes For Appreciation Event at the Eastwood Mall Complex, which featured educational seminars, crafts and project lessons, and appetizers. Educators were also given Vera Bradley totes, donated by Gracylane Eastwood, that they were able to fill with FREE school supplies to stock their classrooms. JAEO provided information on our free educational resources, and gave away a JA swag bag filled with classroom supplies and a \$50 Target gift card. This event is sponsored by The Grand Resort Med Spa, with additional help from our friends at United Way of Trumbull County and The Cafaro Foundation



4th Annual Ashtabula Designer Bag Bingo

November 11, 2022: Our 4th Annual Ashtabula Designer Bag Bingo event at Andrus Banquet Center was our largest event attendance yet, with nearly 300 attendees! Every bingo round winner took home a brand new, designer bag from Kate Spade, Coach, or Michael Kors; many others took home Kate Spade door prizes. Congratulations to our grand prize Red Hot Purse winner who took home a Coach purse bundle valued at over \$1,000. This event raised \$26,400, made possible by our generous sponsors, supporters, community members, and volunteers. Sponsors included: Chris Brecht State Farm, The Middlefield Banking Company, Infinity Resources Ohio, Geneva Family Dental, Paine Funeral Homes, Lake City Plating, Ashta Chemicals, Gazette Newspapers/Great Lakes Printing, The Ashtabula Foundation, Equitable Advisors, Casey Kozlowski, J.P. Ducro, Kathryn Lynn Whittington, David Thomas, Jim Long, Patrick Haywood, Isabella Allen, Chuck and Ruth Ninos, and our amazing and entertaining Master of Ceremonies- Dave Bucci!



Program & Event Highlights



2nd Annual Swing Fore JA Golf Classic

August 8, 2022: held at The Lake Club, JAEO raised over \$50,000 for youth financial literacy, entrepreneurship, and work-readiness programs for local K-12 students during the Swing Fore JA Golf Classic! Golfers enjoyed a day of contests, prizes, cigars from Cigar Vibes, local food trucks (Auntie Anne's, Witch City Tacos, Richardson French Fries, Handel's Ice Cream), and live music played by Matt Skeen. \$5,000 of the proceeds was donated to the Michael J. Alexander Memorial Scholarship Fund to benefit a local high school senior who has participated in a JA Financial Literacy Program. Presenting Sponsor was The Muransky Company; Gold Sponsor was ASECU; Silver Sponsors included Choolaah, Boardman Nissan, 898 Marketing, DJL Accounting & Consulting Group, Inc., Two Men and A Truck (Youngstown, OH) Valley Economic Development Partners, and Packer Thomas; Hole-In-One Sponsors included Taylor Kia of Boardman, Mercy Health Foundation, Seven Seventeen Credit Union, Gridiron Windows & Doors, Sweeney Chevrolet & Sweeney Buick GMC, and Greenwood Chevrolet; Charity Tee Sponsors were Wadsworth Solutions, The Middlefield Banking Company, Team Recovery, Exodus Industrial, KeyBank, Farmers National Bank, Ohio Sports & Spine Institute, Armstrong, The Youngstown Chapter Of The Links Incorporated, Covelli Enterprises, The Cafaro Company, Bodine Perry, North Star Critical Care, Melissa Maki, Rockwood Painting Contractors, SERVPRO of East Mahoning County, Bullseye Lady, and Dr. Chander Kohli.



Youth Market Day

JAEO and The Eastwood Mall Complex host two annual Youth Market Day events, featuring young entrepreneurs who offer their innovative products and services for sale to the public. The mall encourages shoppers to visit the student's tables and vote on their favorite businesses. The young entrepreneurs are responsible for their table setup, signage, product sales, and customer interactions. Judging and prizes are awarded at the end of the event. \$50 giftcards (provided by the Eastwood Mall) were awarded to The People's Choice (crowd favorite), Best of Show (Most Creative), and Best Product (Most Original). Thank you to the Eastwood Mall Complex, FactSet Research Systems, The Cafaro Foundation, and the Burton D. Morgan Foundation for your ongoing support of these entrepreneurship events!



5th Annual Designer Bag Bingo

December 2, 2022: the SOLD OUT 5th Annual Designer Bag Bingo event raised nearly \$55,000, with a record crowd of nearly 600 participants and volunteers. Bingo players enjoyed a great night of food (by Inspired Catering by Kravitz), wine (by Luva Bella Winery), raffles, and more! Our Master of Ceremonies, David Bucci Voice Talent, kept the bingo game play lively and fun. The lucky bingo round winners took home beautiful designer bags by Coach, Michael Kors, and Kate Spade. The evening would not have been such a success without our amazing sponsors; a heartfelt "thank you" to our event sponsor DJL Accounting & Consulting Group, Inc., our wine sponsor Luva Bella Winery, our dessert sponsor Professional Generator Systems, our door prize sponsor Penn Care, our Red Hot Grand Prize purse sponsor Seven Seventeen Credit Union, and our bingo round sponsors Reliable Consulting Group, LLC, ASECU, KeyBank, The Middlefield Banking Company, Eastern Gateway Community College, Vallourec, Valley Partners, and Clark Dietrich.



Inaugural 18-Under-18: Ashtabula County

May 17, 2023: JAEO's inaugural Eighteen Under 18 Event honored and celebrated some of Ashtabula County's finest young people, who have distinguished themselves as leaders and role models in their local communities. Held at the beautiful The Barn At Hart's Grove, honorees and guests enjoyed an incredible evening of appetizers and mocktails, a formal awards ceremony, and a delicious bbq dinner catered by Nancy Adams Gottron (Upscale Eats). Thank you to our Master of Ceremonies David Bucci; our Awards Sponsor Gazette Newspapers/Great Lakes Printing; our Community Sponsors INEOS, Kent State University at Ashtabula, United Excavating & Oil Well Service; our Role Model Sponsors The Middlefield Banking Company, Grand Valley Area Chamber of Commerce, Shoreside Plumbing, LLC, Grand Valley Public Library, Paine Funeral Home, Ohio Hometown Insurance, and Chris Brecht State Farm; our Champion of Hope sponsors AJ Wintz, Jim Long, and Linda & Rick Profant; and In-Kind Sponsor Chris Gress Multimedia. These superlative students were also recognized by State Senator Sandra O'Brien, with a special Senatorial Citation, and were given a Certificate of Appreciation from the Ashtabula County Commissioners (represented by Casey Kozlowski) for their outstanding personal accomplishments.

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